

Wyss Farms Enterprises  
1725 West Yoder Road  
Fort Wayne, IN 46819



Newsletter by  
Andy and Pat Wyss

## News and Notes from the Homeplace

I hope that this letter is find everything well in your world. Life here at Wyss Farms is going well with exciting things continuing to take place. Our son, Don, and his wife, Cori, have been named the 2009 American Soybean Association Young Leaders for the State of Indiana. They will be traveling to Texas later this month for a week-long training and educational program involving participants from 21 other states and Canada. (related article on this page)

Sons, Don and Joe, were selected as presenters at the Farm Futures 2009 Farm Management Summit which was held in Indianapolis on January 21 and 22. Their presentation centered around the future of Chinese agriculture and the keys to U. S. grain demand in the years ahead. I accompanied them on this venture, as well.

Our family recently attended the Fort Wayne Farm Show in mid-January. I really enjoy this annual tradition. First of all, I see so many friends and neighbors there that it becomes a very nice social event. We welcome the opportunity to fraternize with our business associates, too. Every year there are a few areas WFE chooses to focus on to improve our business, and the Fort Wayne Farm Show provides a convenient place to compare and shop efficiently. This year, my primary goal was researching RTK strip till and tile plows, and I was able to gather a lot of pertinent information in a relatively short time. I must commend the organizers of the event. In spite of these tough economic times, I thought the show was bigger and better than ever.

I wish you the best of luck in your decision making in 2009! *Andy*

## Donald A Wyss II named ASA Young Leader

The American Soybean Association recently named Donald A. Wyss and his wife, Corinna, as the 2009 Young Leaders from the state of Indiana. They were chosen to represent Indiana in a program involving participants from 21 other states and Canada. This program targets agriculture business

people who are innovative, assertive, show leadership skills, and are looking to make their mark in agriculture. The training for the program is completed in two sessions. Phase I was held at the Pioneer headquarters in Johnston, IA on December 1-4, 2008. Don and Cori will complete Phase II of the

leadership program in Grapevine, TX, on February 24-28, 2009. They are thrilled about the exciting opportunity and look forward to completing the challenging, but educational and rewarding program. Their trip to TX will include a visit to the annual Commodity Classic as well!

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### Special points of interest:

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ASA honor p1

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### WFE Presents at Summit



Don presents at the  
Farm Futures Summit  
in Indianapolis.

Joe and Don Wyss were invited to present at the Farm Futures 2009 Management Summit in Indianapolis on January 21-22. This honor was extended due to WFE's trip to China and presentation at the China Agricultural High-Tech Fair. Joe and Don are extremely excited for this opportunity to exchange ideas and continue learning from other farmers and industry leaders at the Summit. They discussed the future of Chinese agriculture & grain demand.

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## Grandsons Turn One Year Old!



Andrew, Cody, and Alex enjoy playing together at Grandma and Grandpa's house.

## New Round-up Ready II Soybeans

WFE is a grower for Precision Soya, LLC. In 2008, WFE contracted to grow the new Round-up Ready II soybeans, meeting all the requirements in order to keep the seed production contamination free. These seed beans have now been approved by all countries with South Korea being the last to accept them so it is "all systems go" for spring 2009.



Joe and Nancy Wyss celebrating at their wedding reception in Wilmette, Illinois.

## Fertilizer Prices at All Time High

In talking with other farmers, I often hear the question, "Have you decided on your crop acres for 2009?" That has been a tough decision this year. We all want to keep our rotations in place, yet we need to make the bottom line *black*. Who is going to buy those high priced fertilizers that were booked by the suppliers last fall? Our vendors naturally want us to commit right now, but I don't think we should. There are less expensive products available, and we should take advantage of that. Our traditional suppliers have to realize this and adjust their product to more competitive prices. We are staying in close contact with them as we plan our rotations for this spring. We want to give them first opportunity to deal with us. We have a good relationship and I appreciate their other services so price won't be the only consideration.

## Triple Stacked vs. Conventional Corn

Our comparison between Triple Stacked corn and conventional corn was not conclusive in planting season 2008. The new technology did not prove itself worthy of the major increase in price in our first year trials. We will be planting additional side by side comparisons this spring as a result. I am encouraging our seed company to respond to the current economic situation and change their pricing structure. The bottom line for us at Wyss Farms is that we are going to negotiate and market to the best of our ability so that we can preserve our crop rotation and soil fertility levels. Maintaining and even improving these factors are high priorities of ours.

## Joe Wyss Weds Nancy Miller Oct 4, 2008

Wilmette, IL On October 4, 2008, a clear, beautiful fall day, the Wyss family members were not in the field harvesting as usual. On this particular day in October, the family was celebrating the marriage of son, Joe to Nancy Miller whom he met while they were students at

Notre Dame. The wedding ceremony was held at Our Lady of Mount Carmel Church in Chicago, IL with the reception following at Michigan Shores Club in Wilmette, IL. Don Wyss, best man and soloist, sang two prelude songs just before Nancy walked down the

aisle. The bridesmaids wore apple red, full length gowns. Congratulations to the new couple, Mr. and Mrs. Joseph Arthur Wyss!

*Harvesting did not stand still that weekend. Loyal employee, Jon Shoemaker, led the crew at home, and the combine still rolled!*

## Contact Info

*I always appreciate hearing from you, so if you have a question or maybe just want to share something you find interesting, drop me a line. I can be reached by:*

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enjoy life!*

*Andy Wyss*

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